

CONTRACT

WLWT
1700 Young Street
Cincinnati, OH 45202
(513)412-5000

And:

Crossroads Media
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 931801 /		<u>Alt Order #</u> 06225051
<u>Product</u> CROSSROADS GPS		
<u>Contract Dates</u> 07/30/12 - 08/06/12		<u>Estimate #</u> 732
<u>Advertiser</u> Crossroads GPS		<u>Original Date / Revision</u> 08/07/12 / 08/07/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WLWT	<u>Account Executive</u> Mica Hansen	<u>Sales Office</u> HRP -Washingt
<u>Special Handling</u>		
<u>Demographic</u> Adults 25+		
<u>IDB#</u>	<u>Advertiser Code</u> 12	<u>Product Code</u> 11
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WLWT	08/03/12	08/03/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	----1--				1	\$1,000.00			
D 2	WLWT	08/03/12	08/03/12	NBC Tonight Show	1135-1237a		:30			NM	0	\$0.00
N 3	WLWT	08/03/12	08/03/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	----1--				1	\$625.00			
N 4	WLWT	08/03/12	08/03/12	5-6a news	5-6a		:30			NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	----1--				1	\$150.00			
N 5	WLWT	08/03/12	08/03/12	NBC Today Show	7-9a		:30			NM	1	\$3,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	----1--				1	\$3,000.00			
N 6	WLWT	08/03/12	08/03/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU I		:30			NM	3	\$36,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	----3--				3	\$12,000.00			
N 7	WLWT	07/30/12	08/06/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	07/30/12	08/05/12	1-----				1	\$1,000.00			
	Week:	08/06/12	08/12/12	1-----				1	\$1,000.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	OLYMPICS DAYTIME	OLYMPICS DAYT.M	-----	:30		\$1,000.00	NM		
	Credited											
D 8	WLWT	08/06/12	08/06/12	Late News Olympics	Late News		:30			NM	0	\$0.00

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Contract / Revision		Alt Order #
931801 /		06225051
Contract Dates	Product	Estimate #
07/30/12 - 08/06/12	CROSSROADS GPS	732
Advertiser		Original Date / Revision
Crossroads GPS		08/07/12 / 08/07/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
D 9	WLWT	07/30/12	08/06/12	NBC Tonight Show	1135-1237a		:30			NM	0	\$0.00
N 10	WLWT	07/30/12	08/06/12	Late News Olympics	Late News		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	1-----				1	\$3,000.00			
Week:		08/06/12	08/12/12	1-----				1	\$3,000.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	Late News Olympics	Late News	M-----	:30		\$3,000.00	NM		
Credited												
N 11	WLWT	07/30/12	08/06/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	1-----				1	\$625.00			
Week:		08/06/12	08/12/12	1-----				1	\$625.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	5-530p M-F news	5-530p	M-----	:30		\$625.00	NM		
Credited												
N 12	WLWT	07/30/12	08/06/12	5-6a news	5-6a		:30			NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	1-----				1	\$150.00			
Week:		08/06/12	08/12/12	1-----				1	\$150.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	5-6a news	5-6a	M-----	:30		\$150.00	NM		
Credited												
N 13	WLWT	07/30/12	08/06/12	NBC Today Show	7-9a		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	1-----				1	\$3,000.00			
Week:		08/06/12	08/12/12	1-----				1	\$3,000.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	NBC Today Show	7-9a	M-----	:30		\$3,000.00	NM		
Credited												
N 14	WLWT	07/30/12	08/06/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU I		:30			NM	1	\$12,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	1-----				1	\$12,000.00			
Week:		08/06/12	08/12/12	1-----				1	\$12,000.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WLWT	08/06/12-08/12/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU M	M-----	:30		\$12,000.00	NM		
Credited												
N 15	WLWT	08/04/12	08/04/12	11-1135p M-Su	11-1135p		:30			NM	0	\$0.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-----1-				1	\$1,500.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WLWT	07/30/12-08/05/12	11-1135p M-Su	11-1135p	-----Sa--	:30		\$1,500.00	NM		
Credited												
N 16	WLWT	08/05/12	08/05/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU I		:30			NM	0	\$0.00
Class of Time - Immediately Pre-emptible without notice												

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<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/30/12 - 08/06/12	CROSSROADS GPS	732
<u>Advertiser</u>		<u>Original Date / Revision</u>
Crossroads GPS		08/07/12 / 08/07/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-----1				1	\$12,000.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WLWT	07/30/12-08/05/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU	-----SL	:30		\$12,000.00	NM		
Credited												
N 17	WLWT	08/02/12	08/02/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	---1---				1	\$1,000.00			
D 18	WLWT	08/02/12	08/02/12	11-1135p M-Su	11-1135p		:30			NM	0	\$0.00
D 19	WLWT	08/02/12	08/02/12	NBC Tonight Show	1135-1237a		:30			NM	0	\$0.00
N 20	WLWT	08/02/12	08/02/12	Late News Olympics	Late News		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	---1---				1	\$3,000.00			
N 21	WLWT	08/02/12	08/02/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	---1---				1	\$625.00			
N 22	WLWT	08/02/12	08/02/12	5-6a news	5-6a		:30			NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	---1---				1	\$150.00			
N 23	WLWT	08/02/12	08/02/12	NBC Today Show	7-9a		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	---1---				1	\$3,000.00			
N 24	WLWT	07/31/12	07/31/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-1-----				1	\$1,000.00			
D 25	WLWT	07/31/12	07/31/12	11-1135p M-Su	11-1135p		:30			NM	0	\$0.00
D 26	WLWT	07/31/12	07/31/12	NBC Tonight Show	1135-1237a		:30			NM	0	\$0.00
N 27	WLWT	07/31/12	07/31/12	Late News Olympics	Late News		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-1-----				1	\$3,000.00			
N 28	WLWT	07/31/12	07/31/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-1-----				1	\$625.00			
N 29	WLWT	07/31/12	07/31/12	5-6a news	5-6a		:30			NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-1-----				1	\$150.00			
N 30	WLWT	07/31/12	07/31/12	NBC Today Show	7-9a		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												

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<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
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<u>Advertiser</u>		<u>Original Date / Revision</u>
Crossroads GPS		08/07/12 / 08/07/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	-1-----				1	\$3,000.00			
N 31	WLWT	08/01/12	08/01/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$1,000.00			
D 32	WLWT	08/01/12	08/01/12	NBC Tonight Show	1135-1237a		:30			NM	0	\$0.00
N 33	WLWT	08/01/12	08/01/12	Late News Olympics	Late News		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$3,000.00			
N 34	WLWT	08/01/12	08/01/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$625.00			
N 35	WLWT	08/01/12	08/01/12	5-6a news	5-6a		:30			NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$150.00			
N 36	WLWT	08/01/12	08/01/12	NBC Today Show	7-9a		:30			NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$3,000.00			
N 37	WLWT	08/01/12	08/01/12	OLYMPICS M-SU PRIME	OLYMPICS M-SU I		:30			NM	1	\$12,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--1----				1	\$12,000.00			
N 38	WLWT	08/01/12	08/03/12	6-630p M-F news	6-630p		:30			NM	2	\$2,400.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--WTF--				2	\$1,200.00			
N 39	WLWT	08/01/12	08/03/12	OLYMPIC ZONE	OLYMPIC ZONE		:30			NM	2	\$6,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--WTF--				2	\$3,000.00			
N 40	WLWT	08/01/12	08/03/12	5-530p M-F news	5-530p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	--WTF--				1	\$625.00			
N 41	WLWT	08/03/12	08/03/12	530-6p M-F news	530-6p		:30			NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	----F--				1	\$625.00			
N 42	WLWT	08/03/12	08/03/12	NBC Today Show	7-9a		:30			NM	2	\$6,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	----F--				2	\$3,000.00			
N 43	WLWT	08/03/12	08/03/12	OLYMPICS DAYTIME	OLYMPICS DAYTI		:30			NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice												

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WLWT
1700 Young Street
Cincinnati, OH 45202
(513)412-5000

www.wlwt.com

<u>Contract / Revision</u>		<u>Alt Order #</u>
931801 /		06225051
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/30/12 - 08/06/12	CROSSROADS GPS	732
<u>Advertiser</u>		<u>Original Date / Revision</u>
Crossroads GPS		08/07/12 / 08/07/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	----F--				1	\$1,000.00			
N 44	WLWT	08/03/12	08/03/12	5-6a news	5-6a		:30			NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/30/12	08/05/12	----F--				1	\$150.00			
Totals											39	\$112,675.00

Time Period	# of Spots	Gross Amount	Net Amount
07/30/12 - 08/06/12	39	\$112,675.00	\$95,773.75
Totals	39	\$112,675.00	\$95,773.75

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WLWT	Date: 8/6/12
---	---

I, Lauren A. Schumacher
do hereby request station time concerning the following issue:

Americans for Prosperity

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
VARIES					

Total Charges: \$ 84000 GROSS

This broadcast time will be used by: Americans for Prosperity

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes
 ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Americans for Prosperity

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☒ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

1/17/2012 John Flynn 703-224-3200
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

Signature Printed Name Title